

# **HEALTH QUARTERLY STATEMENT**

AS OF JUNE 30, 2004
OF THE CONDITION AND AFFAIRS OF THE

John Deere Health Plan, Inc.

NAIC Group Code	0219 Current Period)	0219 (Prior Period)	NAIC Company Code _	95378	Employer's	ID Number	36-3379945
Organized under the Lav	,	Illinois	, Stai	te of Domicile o	r Port of Entry	ı	Ilinois
Country of Domicile				ates of America	-		
Licensed as business type	a: Life Accid	ent & Health [ ]			al Service Corpo	ration [ ]	
Licerised as business type		vice Corporation [				Organization [ X	1
			rvice or Indemnity [ ]			ualified? Yes [	
Date Incorporated	• •	3/05/1985	Commenced Bu		O, I ederally Q	07/01/1985	
Statutory Home Office	00	1300 Rive	- Daire	_	Mo	line, IL 61265	<del></del>
Statutory Home Office	-	(Street and N				own, State and Zip Co	ode)
Main Administrative Office	е	1300 River Drive	,	Moline, Il		•	309-765-1200
		(Street and Number)		(City or Town, Stat	te and Zip Code)	(Area C	ode) (Telephone Number)
Mail Address		300 River Drive	,			IL 61265	
Primary Location of Books		and Number or P.O. Box)	River Drive	Molin	ne, IL 61265	tate and Zip Code)	309-765-1221
Filliary Location of Books	s and necolds _		and Number)	(City or Town	n, State and Zip Code	(Area C	ode) (Telephone Number)
Internet Website Address		(51.51)	,	eereHealth.com		, ( )	, ( ,
Statutory Statement Cont	act	Joan G. M				-765-1221	
•	•	(Name)			(Area Code) (Tele	phone Number) (Exte	ension)
Mince	erJoanG@John				309-748-1		
Policyowner Relations Co	(E-mail Address	,	rivo	Moline, IL 6	(FAX Numb	,	765 1000
Policyowner netations Co	macı	(Street and Numb	per) (	City or Town, State a	and Zip Code)		-765-1200 phone Number) (Extension)
		(	OFFICERS	, , , , , , , , , , , , , , , , , , , ,	,	( , (	, , , , , , , , , , , , , , , , , , , ,
Name		Title	OFFICERS	Name			Title
Richard Lowell Bartsh	h M D	Preside	nt	James Alan Co	ueine	Tr	easurer
Victoria Jane Grav		Secreta		barres Alari 00	,		Casaror
Trotoria dano ara	<u>,                                     </u>	Coordia	<u> </u>		,		
			OTHER OFFICE				
Charles Phillip Pars		Senior Vice Pr		ice Chase Steff	ens M.D,	Senior V	ice President
Douglas Robert Ni	ska,	Vice President					
		DIR	ECTORS OR TRI	USTEES			
James Alan Cous		Charles Phillip		nard Lowell Bart			dward Hecker
William Kenneth App		John Willard Go		Cathie Sue White		Bruce Chas	e Steffens M.D.
Victoria Kauzlari	ch	Deno James	Minas Charlott	e Hershberger I	Koenig M.D.		
State of County of	Illinois		SS				
County of	Rock Island		00				
above, all of the herein desc	ribed assets were	the absolute property	and say that they are the des of the said reporting entity, fre tions therein contained, annex	ee and clear from	any liens or claims	s thereon, except a	as herein stated, and that
of the condition and affairs of	of the said reporting	ng entity as of the repo	orting period stated above, and	d of its income an	d deductions there	efrom for the perio	d ended, and have been
			ns and Accounting Practices a ated to accounting practices ar				
respectively. Furthermore, th	ne scope of this at	testation by the descri	bed officers also includes the	related correspon	iding electronic fili	ng with the NAIC,	when required, that is an
exact copy (except for formato the enclosed statement.	tting differences d	ue to electronic filing)	of the enclosed statement. The	e electronic filing n	nay be requested	by various regulate	ors in lieu of or in addition
to the enclosed statement.							
Richard Lowe	ll Bartsh M.D.	<del></del>	James Alan Cousir	าร	_	Victoria Jane	Graves
Pres	ident		Treasurer			Secreta	У
Culta anila a di anadi aucom					s this an origina	l filing?	Yes [ X ] No [ ]
Subscribed and sworn 5 day		าเร เst, 2004			f no, State the ame	ndment number	
uay	y or <u>Augu</u>	131, 2004			. State the ame . Date filed	nament namber	-
Mary Ann Vickers, Execu	utive Administra	tive Assistant		3.	. Number of pag	jes attached	-
10/02/2007							

# **ASSETS**

		1	Current Ctatement Date		
		1	Current Statement Date 2	3	4
		'	_	-	December 31
		A t -	N	Net Admitted Assets	Prior Year Net
		Assets	Nonadmitted Assets	(Cols. 1 - 2)	Admitted Assets
	Bonds	164,381,239		164,381,239	160,782,535
2.	Stocks:				
	2.1 Preferred stocks				
	2.2 Common stocks			0	3,235,236
3.	Mortgage loans on real estate:				
	3.1 First liens			0	0
	3.2 Other than first liens			0	0
4.	Real estate:				
	4.1 Properties occupied by the company (less				
	\$encumbrances)			0	0
	4.2 Properties held for the production of income				0
	(less \$ encumbrances)	-			0
	4.3 Properties held for sale (less				
	\$ encumbrances)			0	0
5.	Cash (\$				
	cash equivalents (\$0 )				
	and short-term investments (\$	10,660,556		10, 660, 556	17 210 212
6	Contract loans, (including \$premium notes)	10,000,000			
	, ,				
	Other invested assets				
	Receivable for securities				
	Aggregate write-ins for invested assets			0	
	Subtotals, cash and invested assets (Lines 1 to 9)				
11.	Investment income due and accrued	1,716,072		1,716,072	1,842,988
12.	Premiums and considerations:				
	12.1 Uncollected premiums and agents' balances in the course of				
	collection	20,093,582	1,636,056	18,457,526	7 , 228 , 473
	12.2 Deferred premiums, agents' balances and installments booked but				
	deferred and not yet due (including \$earned				
	but unbilled premiums)			0	0
40	12.3 Accrued retrospective premiums				U
13.	Reinsurance:				
	13.1 Amounts recoverable from reinsurers			43,342	
	13.2 Funds held by or deposited with reinsured companies			0	0
	13.3 Other amounts receivable under reinsurance contracts				0
14.	Amounts receivable relating to uninsured plans	1 , 357 , 752		1,357,752	4,624,588
15.1	Current federal and foreign income tax recoverable and interest thereon			0	0
15.2	Net deferred tax asset	1,739,488	1,739,488	0	0
	Guaranty funds receivable or on deposit				
	Electronic data processing equipment and software				0
	Furniture and equipment, including health care delivery assets				
10.	(\$)			0	0
10	Net adjustment in assets and liabilities due to foreign exchange rates				Λ
	Receivables from parent, subsidiaries and affiliates				440.004
	Health care (\$2,023,031 ) and other amounts receivable				
	Other assets nonadmitted			0	0
	Aggregate write-ins for other than invested assets	146,069	0	146,069	J0
24.	Total assets excluding Separate Accounts, Segregated Accounts and				
	Protected Cell Accounts (Lines 10 to 23)	203,435,897	6,565,093	196,870,804	195,329,382
25.	From Separate Accounts, Segregated Accounts and Protected				
	Cell Accounts.			0	0
26.	Total (Lines 24 and 25)	203,435,897	6,565,093	196,870,804	195,329,382
-	DETAILS OF WRITE-INS	, -,		, -,	, .,
0001	52.7ALS 61 WHILE ING				
				•	
	Summary of remaining write-ins for Line 9 from overflow page			0	J0
	Totals (Lines 0901 thru 0903 plus 0998)(Line 9 above)	0	_	0	0
2301.	Other Accounts Receivable	146,069		146,069	0
2302.					
2303.					
	Summary of remaining write-ins for Line 23 from overflow page			0	0
	Totals (Lines 2301 thru 2303 plus 2398)(Line 23 above)	146,069	0	146,069	0
೭೦೨೮.	rotato (Lineo 2001 tina 2000 piao 2030)(Line 20 above)	140,009	ı	140,009	0

**LIABILITIES, CAPITAL AND SURPLUS** 

	LIABILITIES, CAP		Current Period		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$0 reinsurance ceded)	103,749,034	10,016,530	113,765,564	93,315,097
2.	Accrued medical incentive pool and bonus amounts	1 , 196 , 797		1 , 196 , 797	255,210
3.	Unpaid claims adjustment expenses			0	0
4.	Aggregate health policy reserves	1,466,000		1,466,000	0
5.	Aggregate life policy reserves			0	0
6.	Property/casualty unearned premium reserve			0	0
7.	Aggregate health claim reserves			0	0
8.	Premiums received in advance	7,409,617		7 , 409 , 617	22 , 158 , 214
9.	General expenses due or accrued	3,139,328		3,139,328	4 , 046 , 485
10.1	Current federal and foreign income tax payable and interest thereon (including				
	\$	1,712,284		1,712,284	0
10.2	Net deferred tax liability			0	0
11.	Ceded reinsurance premiums payable			0	0
12.	Amounts withheld or retained for the account of others			0	0
13.	Remittances and items not allocated			0	0
14.	Borrowed money (including \$ current) and				
	interest thereon \$ (including				
	\$ current)				0
15.	Amounts due to parent, subsidiaries and affiliates				1,791,161
16.	Payable for securities			0	0
17.	Funds held under reinsurance treaties with (\$				
	authorized reinsurers and \$unauthorized				
	reinsurers)				0
18.	Reinsurance in unauthorized companies				0
19.	Net adjustments in assets and liabilities due to foreign exchange rates				0
20.	Liability for amounts held under uninsured accident and health plans			0	0
21.	Aggregate write-ins for other liabilities (including \$				
	current)				
	Total liabilities (Lines 1 to 21)				
	Common capital stock				
24.	Preferred capital stock				
25.	Gross paid in and contributed surplus				
26.	Surplus notes				
27.	Aggregate write-ins for other than special surplus funds				
28.	Unassigned funds (surplus)	XXX	XXX	43 , 135 , 410	48,978,914
29.	Less treasury stock, at cost:				
	29.1shares common (value included in Line 23)				
	\$	XXX	XXX		0
	29.2shares preferred (value included in Line 24)	1004	1004		0
	\$				
30.	Total capital and surplus (Lines 23 to 28 minus Line 29)				
31.	Total liabilities, capital and surplus (Lines 22 and 30)	XXX	XXX	196,870,804	195,329,381
0404	Payables From Cost Contracts	07 204		07 204	07 000
2101.	•				
2102.	Payable to CMS			,	126 032
2103.	Summary of remaining write-ins for Line 21 from overflow page		0		80,000
2198. 2199.	T. I. (1) 0101   0100   0100   (1) 011   01	494,805	0	494,805	233,301
	Reserve and Restricted Funds				_
	Reserve and Restricted Funds				
2702. 2703.					
2703. 2798.	Summary of remaining write-ins for Line 27 from overflow page				
		XXX	XXX	1,500,000	1,500,000
2799.	Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	^^^	^^^	1,500,000	1,500,000

# **STATEMENT OF REVENUE AND EXPENSES**

	STATEMENT OF REVENUE AT	Current Year		Prior Year To Date
		1	2	3
		Uncovered	Total	Total
1.	Member Months	XXX	1,426,896	1,385,999
2	Net premium income (including0 non-health premium income)	<b>***</b>	364 623 784	312 013 884
3.	Change in unearned premium reserves and reserve for rate credits			
4.	Fee-for-service (net of \$ medical expenses)			
5.		XXX		
6.	Aggregate write-ins for other health care related revenues			
7.	Aggregate write-ins for other non-health revenues			
8.				
	\(\frac{1}{2} \)		,,,,,,	, ,
	Hospital and Medical:			
9.	Hospital/medical benefits	25 , 337 , 244	287 , 023 , 524	225,738,395
10.	Other professional services	845,572	7 , 460 , 998	6 , 621 , 159
11.	Outside referrals			0
12.	Emergency room and out-of-area	327 , 205	8,779,982	6,334,876
13.	Prescription drugs		42 , 166 , 137	36,294,551
14.	Aggregate write-ins for other hospital and medical	0	0	0
15.	Incentive pool, withhold adjustments and bonus amounts		(6,544,880)	(3,520,077)
16.	Subtotal (Lines 9 to 15)	26,510,020	338,885,761	271,468,904
	Less:			
17.	Net reinsurance recoveries		50,989	39,055
18.	Total hospital and medical (Lines 16 minus 17)	26,510,020	338,834,772	271,429,849
19.	Non-health claims			0
20.	Claims adjustment expenses, including \$ 1,135,966 cost containment expenses		7 , 285 , 713	5,923,806
21.	General administrative expenses		31,574,696	36,497,643
22.	Increase in reserves for life and accident and health contracts including			
	\$increase in reserves for life only)			0
23.	Total underwriting deductions (Lines 18 through 22)	26,510,020	377 , 695 , 180	313,851,298
24.	Net underwriting gain or (loss) (Lines 8 minus 23)	XXX	(13,071,396)	(945,358)
25.	Net investment income earned		4,090,246	3,643,238
26.	Net realized capital gains (losses)		608 , 164	255,746
27.	Net investment gains (losses) (Lines 25 plus 26)	0	4,698,410	3,898,984
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered			
	\$) (amount charged off \$			0
29.	Aggregate write-ins for other income or expenses	0	(102,751)	(14,688)
30.	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	XXX	(8,475,738)	2,938,938
31.	Federal and foreign income taxes incurred	XXX	(3,123,717)	989,976
32.	Net income (loss) (Lines 30 minus 31)	XXX	(5,352,021)	1,948,962
	DETAILS OF WRITE-INS			
0601.	Audit Recoveries	XXX		(7,944)
0602.		XXX		0
0603.		XXX		
0698.	Summary of remaining write-ins for Line 6 from overflow page	XXX	0	0
0699.	Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	XXX	0	(7,944)
0701.		XXX		
0702.		XXX		
0703.		XXX		
0798.	Summary of remaining write-ins for Line 7 from overflow page	XXX	0	0
0799.	Totals (Lines 0701 thru 0703 plus 0798) (Line 7 above)	XXX	0	0
1401.				
1402.				
1403.				
1498.	Summary of remaining write-ins for Line 14 from overflow page	0	0	0
1499.	Totals (Lines 1401 thru 1403 plus 1498) (Line 14 above)	0	0	0
2901.				(30)
2902.				(14,658)
2903.	Fines & Penalties - Regulatory Authorities			, , ,
2998.			0	0
	Totals (Lines 2901 thru 2903 plus 2998) (Line 29 above)	0	(102,751)	(14,688)
	, 1		, , - :/1	1 / /

Report #2A: TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES

Report #2A. TENNOARE OF ERATIONS STATEM		04	2003
	CURRENT	YEAR TO DATE	
	PERIOD	TOTAL	TOTAL
MEMBER MONTHS  REVENUES:	245,943	489,025	864,937
TennCare Capitation	41,934,647	84,611,821	\$168,732,551
<ol> <li>Adverse Selection</li> <li>Total TennCare Revenue (Lines 1 and 2)</li> </ol>	0 41,934,647	0 84,611,821	0 168,732,551
4. Investment	30,903	67,331	138,258
5. Other Revenue (Provide detail)	0	04 670 453	0
6. TOTAL REVENUES (Lines 3 to 5)	41,965,550	84,679,152	168,870,809
EXPENSES:			
Medical and Hospital Services:  7. Capitated Physician Services	0	0	0
Fee-for Service Physician Services	13,885,960	28,035,629	_
9. Inpatient Hospital Services	10,767,338	21,097,573	
<ul><li>10. Outpatient Services</li><li>11. Emergency Room Services</li></ul>	5,414,309 2,993,646	10,427,772 6,919,149	
12. Mental Health Services	0	0,010,110	0
13. Dental Services	(75)	(3,976)	29,297
14. Vision Services 15. Pharmacy Services	169,096 (5)	277,039 (1,401)	545,654 27,573,368
16. Home Health Services	1,047,121	2,098,145	3,224,831
17. Chiropractic Services	0 921,572	0 1,786,264	0
<ul><li>18. Radiology Services</li><li>19. Laboratory Services</li></ul>	1,486,701	2,839,616	3,649,794 5,142,737
20. Durable Medical Equipment Services	1,282,482	2,731,769	4,486,515
21. Transportation Services 22. Outside Referrals	405,092	807,993 0	1,574,448 0
23. Medical Incentive Pool and Withhold Adjustments	0	0	(269,371)
24. Occupancy, Depreciation, and Amortization	0	0	0
<ul><li>25. Other Medical and Hospital Services (Provide Detail)</li><li>26. Subtotal (Lines 7 to 25)</li></ul>	(22,953) 38,350,283	( <mark>32,222)</mark> 76,983,348	1,680,353 154,296,116
LESS:		-,,-	
27. Net Reinsurance Recoveries Incurred	0	0	0
28. Copayments 29. Subrogation and Coordination of Benefits	0	0	0
30. Subtotal (Lines 27 to 29)	0	0	0
31 TOTAL MEDICAL AND HOSPITAL (Lines 26 minus line 30)	38,350,283	76,983,348	154,296,116
Administration:			
32. Compensation	2,496,775		
33. Marketing 34. Interest Expense	75,929 0	164,175 0	346,565 0
35. Premium Tax Expense	839,311	1,693,583	
<ul><li>36. Occupancy, Depreciation and Amortization</li><li>37. Other Administration (Provide detail)</li></ul>	203,252	439,474	
37. Other Administration (Frovide detail)	O	60,000	10,000
38. TOTAL ADMINISTRATION (Lines 32 to 37)	3,615,267	7,755,803	14,584,692
39. TOTAL EXPENSES (Lines 31 and 38)	41,965,550	84,739,152	168,880,808
40. Extraordinary Item			
41. Provision for Income Tax	0	(18,000)	(3,000)
42. NET INCOME (LOSS) (Line 6 less Lines 39, 40, and 41)	\$0	(\$42,000)	(\$7,000)
Write-ins:			
REVENUES: Line 5 Contractual Recoveries	n	0	0
Line 5 Contractual Recoveries  Line 5 Deferral of Revenue for Administration fee Risk  EXPENSES:	Ö	0	0
Line 25 Reinsurance Expense	0 0	0 (32,222)	0 1,594,474
Line 25 Risk Sharing (Option #2) New Risk Arrangement Line 25 Risk Sharing during Exigency	0	0	0
Line 37 Fines & Penalties- Regulatory Authorities	O	10,000	10,000

# **CAPITAL AND SURPLUS ACCOUNT**

	CAPITAL AND SURPLUS ACCOUN	1	2
		Current Year to Date	Prior Year
	CAPITAL AND SURPLUS ACCOUNT:		
33.	Capital and surplus prior reporting year	73,529,914	79,549,883
	GAINS AND LOSSES TO CAPITAL & SURPLUS:		
34.	Net income or (loss) from Line 32	(5,352,021)	2,059,637
35.	Change in valuation basis of aggregate policy and claim reserves		0
36.	Net unrealized capital gains and losses	(8,364)	381,692
37.	Change in net unrealized foreign exchange capital gain or (loss)		0
38.	Change in net deferred income tax		0
39.	Change in nonadmitted assets	(256, 284)	(2,323,016)
40.	Change in unauthorized reinsurance	0	0
41.	Change in treasury stock		0
42.	Change in surplus notes	0	0
43.	Cumulative effect of changes in accounting principles		0
44.	Capital Changes:		
	44.1 Paid in		0
	44.2 Transferred from surplus (Stock Dividend)		0
	44.3 Transferred to surplus		0
45.	Surplus adjustments:		
	45.1 Paid in		1,000
	45.2 Transferred to capital (Stock Dividend)	0	0
	45.3 Transferred from capital		(1,000)
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus	(226,836)	261,718
48.	Net change in capital & surplus (Lines 34 to 47)		
49.	Capital and surplus end of reporting period (Line 33 plus 48)	67,686,410	73,529,914
	DETAILS OF WRITE-INS		
4701.	Change in Non-Admitted assets Affecting Net Income	988,745	506,654
4702.	Change in Accrual affecting Net Income	(1,215,581)	(758, 149)
4703.	Change in GAAP vs Statutory Value of Short Term Investments		513,213
4798.	Summary of remaining write-ins for Line 47 from overflow page	0	0
4799.	Totals (Lines 4701 thru 4703 plus 4798) (Line 47 above)	(226,836)	261,718

# **CASH FLOW**

		1	2
		Current Year	Prior Year Ended
		To Date	December 31
	Cash from Operations		
1.	Premiums collected net of reinsurance.	339,553,412	647 , 415 , 024
	Net investment income	, ,	, ,
	Miscellaneous income		
	Total (Lines 1 to 3)		655,265,083
	Benefits and loss related payments		551,706,379
	Net transfers to Separate, Segregated Accounts and Protected Cell Accounts.	, ,	0
	Commissions, expenses paid and aggregate write-ins for deductions		88 , 343 , 780
	Dividends paid to policyholders		
	Federal and foreign income taxes paid (recovered) \$	(3,123,717)	1,585,582
	Total (Lines 5 through 9)		641.635.741
	Net cash from operations (Line 4 minus Line 10)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	13.629.342
	Cash from Investments	(0,010,021)	10,020,012
12	Proceeds from investments sold, matured or repaid:		
12.	12.1 Bonds	20 050 697	49,862,440
	12.2 Stocks		
	12.3 Mortgage loans	, ,	
	12.4 Real estate		
	12.5 Other invested assets		
	12.6 Net gains or (losses) on cash, cash equivalents and short-term investments		
	12.7 Miscellaneous proceeds	_	
	12.8 Total investment proceeds (Lines 12.1 to 12.7)		40 862 440
13	Cost of investments acquired (long-term only):	20,422,331	43,002,440
10.	13.1 Bonds	23 27/ 388	8/ 100 //30
	13.2 Stocks		
	13.3 Mortgage loans	_	
	13.4 Real estate		(
	13.5 Other invested assets		
	13.6 Miscellaneous applications		
	13.7 Total investments acquired (Lines 13.1 to 13.6)	·····	84,109,439
11			04, 109,403
	Net increase (or decrease) in policy loans and premium notes		(34,246,999
15.	Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	133, 190	(34,240,998
10	Cash from Financing and Miscellaneous Sources		
10.	Cash provided (applied): 16.1 Surplus notes, capital notes	0	0
	16.2 Capital and paid in surplus, less treasury stock.		
		_	
	16.3 Borrowed funds		
	16.5 Dividends to stockholders		6,400,000
	16.6 Other cash provided (applied).		7,263,999
17	· · · · · · · · · · · · · · · · · · ·		863.999
17.	Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	1,320,101	000,333
10	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS  Net change in cash and short-term investments (Line 11 plus Lines 15 and 17)	(6 540 656)	(10, 752, 650
	Cash and short-term investments:	(0,549,030)	(18,703,000
19.		17 , 210 , 212	26 062 070
	19.1 Beginning of period	10,660,556	, , ,
	19.2 End of period (Line 18 plus Line 19.1)	10,000,000	17,210,212

### **EXHIBIT OF PREMIUMS. ENROLLMENT AND UTILIZATION**

	1	Comprel	hensive	4	5	6	NI ANL	8	9	10	11	12	13
	Total	(Hospital 8 2 Individual	3 Group	Medicare Supplement	Vision Only	Dental Only	Federal Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other
Total Members at end of:						-							
1. Prior Year	225,405	0	193,596	0	0	0	0	22,049	9,760	0	0	0	0
2 First Quarter	239 , 126	0	206,697	0	0	0	0	22,312	10 , 117	0	0	0	0
3 Second Quarter	239,213		205,939					22,688	10,586				
4. Third Quarter	0												
5. Current Year	0												
6 Current Year Member Months	1,426,896		1,231,125					134,237	61,534				
Total Member Ambulatory Encounters for Period:													
7. Physician	932,303		661,526					7 ,466	263,311				
8. Non-Physician	160,664		114,767					914	44,983				
9. Total	1,092,967	0	776,293	0	0	0	0	8,380	308,294	0	0	0	0
10. Hospital Patient Days Incurred	68,014		62,820					1,792	3,402				
11. Number of Inpatient Admissions	14,009		12,770					252	987				
12. Health Premiums Written	364,896,589		269,990,137				6,415,029	71,800,433	5,130,794				11,560,196
13. Life Premiums Direct	0												
14. Property/Casualty Premiums Written	0												
15. Health Premiums Earned	364,896,589		269,990,137				6,415,029	71,800,433	5,130,794				11,560,196
16. Property/Casualty Premiums Earned	0												
17. Amount Paid for Provision of Health Care Services	321,082,333		229,246,933				5,557,955	64,276,521	12,710,904				9,290,020
18. Amount Incurred for Provision of Health Care Services	338,885,762		246,107,073				6,103,555	68,577,855	8,094,397				10,002,882

CLAIMS UNPAID AND INCENTIVE POOL, WITHHOLD AND BONUS (Reported and Unreported)

	ξl	Daid Claims	•	=		
	2	က	4	5	9	7
Account	1 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 Days	Over 120 Days	Total
Claims Unpaid (Reported)						
0199999 Individually Listed Claims Unpaid	0	0	0	0	0	0
0299999 Aggregate Accounts Not Individually Listed-Uncovered						0
0399999 Aggregate Accounts Not Individually Listed-Covered						0
0499999 Subtotals	0	0	0	0	0	0
0599999 Unreported Claims and Other Claim Reserves	XXX	XXX	XXX	XXX	XXX	91,606,156
0699999 Total Amounts Withheld	XXX	XXX	XXX	XXX	XXX	22, 159, 408
0799999 Total Claims Unpaid	XXX	XXX	XXX	XXX	XXX	113,765,564
0899999 Accrued Medical Incentive Pool and Bonus Amounts	×××	××	××	××	×××	1,196,797

# **UNDERWRITING AND INVESTMENT EXHIBIT**

ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE											
		ims _	Liab								
	Paid Yea			ent Quarter	5	6					
Line of Business	On Claims Incurred Prior to January 1 of Current Year	2 On Claims Incurred During the Year	3 On Claims Unpaid Dec. 31 of Prior Year	4 On Claims Incurred During the Year	Claims Incurred in Prior Years (Columns 1 + 3)	Estimated Claim Reserve and Claim Liability Dec. 31 of Prior Year					
1. Community (hospital 9 modified)	67 , 186 , 306	180,500,286	30,580,450	55,002,389	97 , 766 , 756	61,121,623					
Comprehensive (hospital & medical)	07 , 100 , 300	160,500,200		33,002,369	97,700,730	01,121,023					
2. Medicare Supplement					0	0					
3. Dental Only					0	0					
4. Vision Only					0	0					
5. Federal Employees Health Benefits Plan	1,624,840	4,375,833	739,000	1,294,000	2,363,840	1,477,000					
6. Title XVIII - Medicare	19,401,226	39,220,217	2,226,555	22,572,589	21,627,781	24,167,016					
7. Title XIX - Medicaid	2,739,154	3,546,956	866,911	1,949,671	3,606,065	6 , 549 , 457					
8. Other Health	1,405,091	3,463,275			1,405,091	0					
9. Health Subtotal (Lines 1 to 8)	92,356,617	231,106,567	34,412,916	80,818,649	126 , 769 , 533	93,315,096					
10. Other non-health					0	0					
11. Medical incentive pools and bonus amounts	1,374,424	(8,860,891)		1,196,797	1,374,424	255,210					
12. Totals	93,731,041	222,245,676	34,412,916	82,015,446	128,143,957	93,570,306					

### NOTES TO FINANCIAL STATEMENTS

#### 17c. Wash Sales

The plan did not engage in wash sales.

Events having occured subsequent to the end of the most recent fiscal year which have a material impact on John Deere Health Plan, Inc.:

Please see general interrogatory question six. John Deere Health Plan service agreement with John Deere Health Care was amended retroactive to January 1, 2004.

Litigation judgment- John Deere Health Plan received a judgment in March 2004 resulting from a lawsuit against the Plan. The State of lowa sued certain contractors who provided services for the State's Medicaid program over alleged errors which allegedly resulted in overpayments to the Plan. Those contractors filed a cross-petition against the Plan. The claim, in equity, is premised on the theory that the Plan was unjustly enriched by the alleged overpayments from the State resulting from the contractor's error. The Plan has recorded this \$4.3 million judgment in the first quarter 2004.

Capital Infusion - On July 20, 2004, John Deere Health Plan, Inc. received from its parent company, John Deere Health Care, Inc., \$15,000,000 as an addition to Gross Paid In and Contributed Surplus. This transaction will be reflected in the September 30, 2004 Quarterly Statement.

### **GENERAL INTERROGATORIES**

(Responses to these interrogatories should be based on changes that have occurred since the prior year end unless otherwise noted.)

# PART 1 - COMMON INTERROGATORIES GENERAL

1.1			t accounting policy changes which wo					Yes	[]	No [X]
1.2	If yes, explain:									
2.1	Domicile, as required	by the Model Act?	ransactions requiring the filing of Disc							No [X]
3.1	Has any change been	made during the year of the	nis statement in the charter, by-laws, a	articles of incorpor	ation, or dee	d of settleme	nt of the			
32								Yes	[]	No [X]
0.2	, ,		copy of the instrument as amended.							
4.	Have there been any s	substantial changes in the	organizational chart since the prior qu	arter end?				Yes	[]	No [X]
	If yes, complete the Se	chedule Y - Part 1 - organi:	zational chart.							
5.1	Has the reporting entit	ty been a party to a merger	or consolidation during the period co	vered by this state	ement?			Yes	[]	No [X]
5.2	If yes, provide the name of entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.									
			1 Name of Entity	NAIC Co	2 mpany Code	3 State of I				
6.	fact, or similar agreem If yes, attach an expla	nent, have there been any s nation.	t agreement, including third-party adm significant changes regarding the term	ns of the agreeme	nt or principa	ls involved?	-	Yes [X] No		
7.1 7.2			ation of the reporting entity was made nination report became available from	ŭ					12/	/31/2002
7.3	date should be the date	te of the examined balance	e sheet and not the date the report wa ation report became available to other	s completed or re	leased				12/	/31/2002
			ompletion date of the examination rep						04/	/28/2004
7.4		r departments?  of Insurance								
8.1	or revoked by any gov	ernmental entity during the	Authority, licenses or registrations (inc e reporting period? (You need not rep	ort an action, eith	er formal or i	nformal, if a	•	Yes	; []	No [X]
8.2	If yes, give full information	ation:								
9.1	Is the company a subs	sidiary of a bank holding co	ompany regulated by the Federal Reso	erve Board?				Yes	[]	No [X]
9.2	If response to 9.1 is ye	es, please identify the nam	e of the bank holding company.							
9.3	Is the company affiliate	ed with one or more banks	, thrifts or securities firms?					Yes	; [ ]	No [X]
9.4	federal regulatory serv	vices agency [i.e. the Feder S), the Federal Deposit Ins	ne names and location (city and state ral Reserve Board (FRB), the Office of surance Corporation (FDIC) and the S	f the Comptroller	of the Curren	cy (OČC), th	e Office of			
		1	2 Location		3	4	5	6		7
	Affil	iate Name	(City, State)		FRB	OCC	OTS	FDIC	5	SEC
							ļ			

# GENERAL INTERROGATORIES INVESTMENT

	Has there been any change in the reporting entit If yes, explain:	y's own preferred or common s	tock?			Yes	; [ ]	No	[X]
	Were any of the stocks, bonds, or other assets of for use by another person? (Exclude securities ulf yes, give full and complete information relating	nder securities lending agreem thereto:	ents.)			Yes	s [ ]	No	[X]
12.	Amount of real estate and mortgages held in oth	er invested assets in Schedule	BA:		\$				0
13.	Amount of real estate and mortgages held in sho	ort-term investments:			\$				0
14.1	Does the reporting entity have any investments	in parent, subsidiaries and affil	iates?			Ye	es [	] N	o [X]
14.2	If yes, please complete the following:								
14.2				1 Prior Year-End Statement Value	2 Current Quarter Statement Value	)			
14.23	Common Stock		. \$		\$ \$				
14.24 14.25 14.26	Mortgages, Loans or Real Estate		\$ .		\$ \$ \$				
14.27		Affiliates (Subtotal Lines 14.21		0	\$				
14.28 14.29	Total Investment in Parent included in Lines 1	4.21 to 14.26 above	\$ .						
15.1	Has the reporting entity entered into any hedging transactions reported on Schedule DB?							No	[X]
15.2	If yes, has a comprehensive description of the he	edging program been made ava	ailable to the	domiciliary state?		Yes	[]	No	[]
	If no, attach a description with this statement.								
16.	Excluding items in Schedule E, real estate, mort deposit boxes, were all stocks, bonds and other qualified bank or trust company in accordance w Financial Condition Examiners Handbook?	securities, owned throughout th ith Part 1 - General, Section IV.	e current ye. .H - Custodia	ar held pursuant to a cust I or Safekeeping Agreem	odial agreement with a ents of the NAIC	Yes	s [ ]	No	[X]
16.1	For all agreements that comply with the requiren	nents of the NAIC Financial Cor	ndition Exam	iners Handbook, complet	e the following:				
		1 (2)		2					
	Name o	of Custodian(s)		Custodian Addr	ess				
16.2	For all agreements that do not comply with the relocation and a complete explanation:	equirements of the NAIC Financ	cial Condition	Examiners Handbook, p	rovide the name,				
	1 Name(s)	2 Location(s	s)	Complete Ex	planation(s)				
	Mellon Bank	Pittsburgh, PA		The custodial agreeme and amended to include regarding notification state commissioner, internal controls, and adequate insurance.com	de a statemen't on of termination to reporting on nd language about				
				l					
	Have there been any changes, including name c		ntified in 16.1	during the current quarte	r?	Yes	[]	No	[X]
16.4	If yes, give full and complete information relating	thereto:							
	1 Old Custodian	2 New Custodian	3 Date of Ch	ange F	4 Reason				
16.5	Identify all investment advisors, brokers/dealers accounts, handle securities and have authority to				he investment				
	1 Central Registratio		2 me(s)		3 Address				

# GENERAL INTERROGATORIES INVESTMENT

#### 6. Explanation for Change in Management Agreement:

John Deere Health Plan, Inc will pay to John Deere Health Care, Inc (JDHC) a monthly fee for administrative services. This fee will be paid monthly based on membership by each line of business (Commercial Insured, Medicare) at an established per member per month (PMPM) basis. Tenncare administrative fees will be paid to JDHC based on the Tenncare contract effective at the time. Any subsequent amendments to the Tenncare contract will also be deemed to be in effect for this service agreement related to administrative fees. The membership used for the calculation will be capitation count for the current month as extracted from the monthly membership file, which is available around the 15th of each month.

The fee by line of business will be initially determined annually (January of each year) based on John Deere Health Care's actual cost to administer the business for the most recent fiscal year as well as the projections for the upcoming year. This rate will factor in any inflationary adjustments, changes in business operations, and a profit margin. The rate will be reveiwed proactively and will be adjusted to actual no less than annually.

This will be applied retroactively to January 1, 2004.

Prior to January 1, 2004, administration fees were paid based on a percentage of premiums.

# **SCHEDULE A - VERIFICATION**

NONE	1 Year to Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year	0	0
2. Increase (decrease) by adjustment		0
3. Cost of acquired		0
Cost of additions to and permanent improvements		0
5. Total profit (loss) on sales		0
Increase (decrease) by foreign exchange adjustment		0
7. Amount received on sales		0
Book/adjusted carrying value at end of current period	0	0
9. Total valuation allowance		0
10. Subtotal (Lines 8 plus 9)	0	0
11. Total nonadmitted amounts		0
12. Statement value, current period (Page 2, real estate lines, Net Admitted Assets column)	0	0

## **SCHEDULE B – VERIFICATION**

	1	2 Prior Year Ended
	Year to Date	December 31
1. Book/adjusted carrying value, December 31 of prior year	0	0
2. Amount loaned during period:		
2.1. Actual cost at time of acquisitions		0
2.2. Additional investment made after acquisitions     3. Accrual of discount and mortgage interest points and commitment fees		0
Accrual of discount and mortgage interest points and commitment fees		0
Increase (decrease) by adjustment		0
4. Increase (decrease) by adjustment 5. Total profit (loss) on sale 6. Amounts paid on account or in full during the period 7.		0
Amounts paid on account or in full during the period		0
7. Amortization of premium		0
7. Amortization of premium		0
9. Book value/recorded investment excluding accrued interest on mortgages owned at end of current period		0
10. Total valuation allowance		0
11. Subtotal (Lines 9 plus 10)	0	0
12. Total nonadmitted amounts		0
13. Statement value of mortgages owned at end of current period (Page 2, mortgage lines, Net Admitted Assets		_
column)	0	0

### **SCHEDULE BA – VERIFICATION**

Other Invested Assets Included in Schedule BA

	1	2
	Year to Date	Prior Year Ended December 31
	1001 10 2010	December e1
<ol> <li>Book/adjusted carrying value, December 31 of prior year</li> <li>Cost of acquisitions during period:</li> </ol>		
2.1. Actual cost at time of acquisitions		0
2.2. Additional investment made after acquisitions		0
Accrual of discount		0
4. Increase (decrease) by adjustment		0
5. Total profit (loss) on sale		0
Amounts paid on account or in full during the period		0
7. Amortization of premium		0
Amortization of premium		0
Book/adjusted carrying value of long-term invested assets at end of current period	0	0
10. Total valuation allowance		0
		0
11. Subtotal (Lines 9 plus 10)		0
13. Statement value of long-term invested assets at end of current period (Page 2, Line 7, Column 3)	0	0

# **SCHEDULE D - VERIFICATION**

	1 Year to Date	2 Prior Year Ended December 31
Book/adjusted carrying value of bonds and stocks, December 31 of prior year	164,017,771	128,811,095
Cost of bonds and stocks acquired	23,287,746	84,111,945
3. Accrual of discount	164,934	495,999
4. Increase (decrease) by adjustment	(12,867)	587 , 217
5. Increase (decrease) by foreign exchange adjustment		0
6. Total profit (loss) on disposal		365,655
7. Consideration for bonds and stocks disposed of	23,422,938	49,862,440
Consideration for bonds and stocks disposed of     Amortization of premium	261,572	491,700
Book/adjusted carrying value, current period	164,381,238	164,017,771
10. Total valuation allowance		0
11. Subtotal (Lines 9 plus 10)	164,381,238	164,017,771
12. Total nonadmitted amounts		0
13. Statement value	164,381,238	164,017,771

## **SCHEDULE D - PART 1B**

Showing the Acquisitions, Dispositions and Non-Trading Activity

During the Current Quarter for all Bonds and Preferred Stock by Rating Class

		During the Current C	Quarter for all Bonds and P	referred Stock by Rating C	lass			
	1 Book/Adjusted Carrying Value Beginning of Current Quarter	2 Acquisitions During Current Quarter	3 Dispositions During Current Quarter	4 Non-Trading Activity During Current Quarter	5 Book/Adjusted Carrying Value End of First Quarter	6 Book/Adjusted Carrying Value End of Second Quarter	7 Book/Adjusted Carrying Value End of Third Quarter	8 Book/Adjusted Carrying Value December 31 Prior Year
BONDS								
1. Class 1	169,686,019	32 , 756 , 216	29,496,536	(43,212)	169,686,019	172,902,488	0	174 , 110 , 468
2. Class 2	2,147,777	0	0	(8,426)	2,147,777	2,139,351	0	3,882,279
3. Class 3	0	0	0	0	0	0	0	0
4. Class 4	0	0	0	0	0	0	0	0
5. Class 5	0	0	0	(44)	0	(44)	0	0
6. Class 6	0	0	0	0	0	0	0	0
7. Total Bonds	171,833,796	32,756,216	29,496,536	(51,682)	171,833,796	175,041,795	0	177,992,747
PREFERRED STOCK								
8. Class 1	0	0	0	0	0	0	0	0
9. Class 2	0	0	0	0	0	0	0	0
10. Class 3	0	0	0	0	0	0	0	0
11. Class 4	0	0	0	0	0	0	0	0
12. Class 5	0	0	0	0	0	0	0	0
13. Class 6	0	0	0	0	0	0	0	0
14. Total Preferred Stock	0	0	0	0	0	0	0	0
15. Total Bonds and Preferred Stock	171,833,796	32,756,216	29,496,536	(51,682)	171,833,796	175,041,795	0	177,992,747

# **SCHEDULE DA - PART 1**

Short-Term Investments Owned End of Current Quarter

	1	2	3	4	5
					Paid for Accrued
	Book/Adjusted			Interest Collected	Interest
	Carrying Value	Par Value	Actual Cost	Year To Date	Year To Date
8299999 Totals	10,660,556	XXX	10,660,556	12,839	

# **SCHEDULE DA - PART 2- Verification**

Short-Term Investments Owned

Snort-Term Investments Owned		1		
	1	2		
		Prior Year Ended		
	Year To Date	December 31		
Book/adjusted carrying value, December 31 of prior year	17,210,212	37 ,477 ,083		
Cost of short-term investments acquired	53,055,563	81,630,294		
Increase (decrease) by adjustment	(1,310)	(1,740)		
Increase (decrease) by foreign exchange adjustment				
Total profit (loss) on disposal of short-term investments				
Consideration received on disposal of short-term investments	59,603,908	101,895,425		
7. Book/adjusted carrying value, current period	10,660,557	17 ,210 ,212		
8. Total valuation allowance		0		
9. Subtotal (Lines 7 plus 8)	10,660,557	17 ,210 ,212		
10. Total nonadmitted amounts		0		
11. Statement value (Lines 9 minus 10)	10,660,557	17 , 210 , 212		
12. Income collected during period	70,259	203,885		
13. Income earned during period	65,257	208,887		

Schedule DB - Part F - Section 1

NONE

Schedule DB - Part F - Section 2

**NONE** 

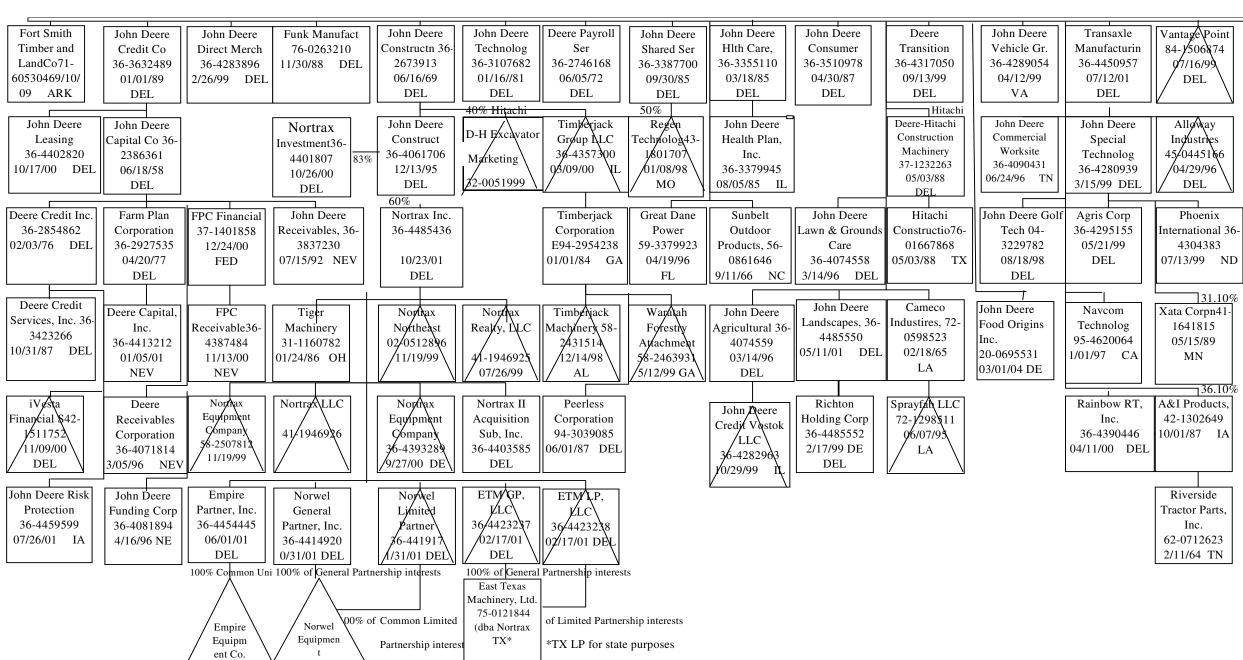
Schedule S

NONE

# SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

			1	Allocated by	States and Ter		irect Business (	Only Year-to-Dat	Έ	
			'	2	3	4	5	6	7	8
			Guaranty	ls Insurer	Accident and			Federal Employees Health Benefit	Life and Annuity Premiums and Deposit-Type	Property/
	States, Etc.		Fund (Yes or No)	Licensed? (Yes or No)	Health Premiums	Medicare Title XVIII	Medicaid Title XIX	Program Premiums	Contract Funds	Casualty Premiums
1.	Alabama	AL	(103 01 140)	No	1 TOTHIGHTS	THE XVIII	THE AIX	1 Termania	1 dilas	1 TOTTIGHTIS
2.	Alaska	AK		No						
	Arizona			No						
4.	Arkansas			No						
-	California			No						
	Colorado			No						
	Connecticut			NoNo						
	Delaware  District of Columbia			No						
	Florida									
	Georgia			No						
	Hawaii			No						
13.	Idaho	ID		No						
14.	Illinois	IL	Yes	Yes	52,370,620	962				
15.	Indiana	IN		No						
	lowa		No	Yes	117,981,168	1,214,300	5,130,794	6,415,029		
	Kansas			No						
	Kentucky			No No						
	Louisiana			M.						
	Maine Maryland			No No						
	Massachusetts			No						
	Michigan			No.						
	Minnesota			No						
	Mississippi			No						
26.	Missouri	MO		No						
27.	Montana	MT		No						
	Nebraska			No						
	Nevada			No						
	New Hampshire			No						
	New Jersey			No						
	New Mexico			No No						
	North Carolina			NoNo					• • • • • • • • • • • • • • • • • • • •	
	North Dakota			No				•	•	
	Ohio			No						
	Oklahoma			No						
38.	Oregon	OR		No						
39.	Pennsylvania	PA		No						
	Rhode Island			No						
	South Carolina		No	No						
	South Dakota		N.a.	No Yes	00 400 404	FO 7FO F40				
	Tennessee		No	M.		58,759,519			• • • • • • • • • • • • • • • • • • • •	
	Texas			No No						
	Vermont			No						
	Virginia		No	Yes	12,005,613	11,825,463				
	Washington			No						
49.	West Virginia	WV		No						
	Wisconsin			No						
	Wyoming			No						
	American Samoa									
	Guam									
	Puerto Rico									
	U.S. Virgin Islands									
	Aggregate Other Alien			XXX	0	0	0	0	0	
	Total (Direct Business)	🔾 1	XXX	(a) 4	281,550,522	71,800,244	5,130,794	6,415,029	0	
	DETAILS OF WRITE-INS			1.7	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,	-,,	.,,020		
5701.										
5702.										
5703.										
	Summary of remaining write-ins for			e		0	0	0	0	
	Totals (Lines 5701 thru 5703 plus 5	709) /Lino 5	7 abovo)		0	0	0	0	0	(

# SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART



### SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of **NO** to the specific interrogatory will be accepted in lieu of filing on "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter **SEE EXPLANATION** and provide an explanation following the interrogatory question.

	RESPONSE
Will the SVO Compliance Certification be filed with this statement?	YES
Explanation:	YES
Bar Code:	

## **OVERFLOW PAGE FOR WRITE-INS**

MQ003 Additional Aggregate Lines for Page 03 Line 21. *LIAB				
2104. Accounts Payable - Other	250,970		250,970	80,000
2197. Summary of remaining write-ins for Line 21 from Page 03	250,970	0	250,970	80,000
		0		

Schedule A - Part 2

**NONE** 

Schedule A - Part 3

**NONE** 

Schedule B - Part 1

NONE

Schedule B - Part 2

NONE

Schedule BA - Part 1

**NONE** 

Schedule BA - Part 2

**NONE** 

# **SCHEDULE D - PART 3**

Show All Long-Term Bonds and Stock Acquired by the Company During the Current Quarter

	1	1 0	JIIOW All LUI	ng-Term Bonds and Stock Acquired by the Company Duri	-	7 1	0	0	10
1	2	3	4	5	6	7	8	9	10 NAIC
					1				Designation of
CUSIP		1	1		Number of	Actual		Paid for Accrued	Market
Identification	Description	Foreign	Date Acquired	Name of Vendor	Shares of Stock	Cost	Par Value	Interest and Dividends	Indicator (a)
BONDS	1								
US Governments									
United States									
	FHLMC Subordinate 5.250% 11/05/12	D	04/15/2004	NBC Capital Markets Group		1,006,100	1,000,000	23,479	
	I United States					1,006,100	1,000,000	23,479	
	I - Bonds - U.S. Government					1,006,100	1,000,000	23,479	XXX
Special Revenue & As	Assessment								
United States									
31331L -GZ -5	Federal Farm Credit Bank 5.400% 05/10/06	<u>D</u>	04/29/2004	Legg MasonNBC Capital Markets Group		527,445	500,000	12,750	·····1
31393A - G2 - 7	FNMA 2003-24 LC 5.000% 12/25/15	<u>h</u>	06/07/2004	NBC Capital Markets Group		1,250,000	1,250,000	1,563	
31393K -F7 -5	FHLMC 2572 HG 4.500% 02/15/17		04/22/2004	Salomon Smith Barney (Bonds)		990,625 374,531	1,000,000	3,125	
31393Q-PE-6 31393X-RT-6	FHLMC 2614 UD 5.500% 06/15/31FNMA 2004-25 TA 5.500% 07/25/33	h	04/13/2004 04/13/2004	Salomon Smith Barney (Bonds)		374,531			
31394N-4U-9	FHLMC 2713 EG 5.500% 08/15/29	<u>ν</u>	04/13/2004	Salomon Smith Barney (Bonds)		1,005,156	1,000,000	3,514	
	United States		007 1072004	ouromon ourth barricy (bonds)		4,921,304	4,900,000	23,587	
	I - Bonds - Special Revenue					4,921,304	4,900,000	23,587	
Public Utilities (ur						4,021,004	4,000,000	23,307	۸۸۸
United States	iliai i i i i ateu)								
	GTE NORTH INC 5.650% 11/15/08	n	06/24/2004	Legg Mason.		1,570,785	1,500,000	9,417	1FE
	United States			Logg mason.		1,570,785	1,500,000	9,417	
	I - Bonds - Public Utilities					1,570,785	1,500,000	9.417	
Industrial & Miscell					<b>L</b>	1,010,100	1,000,000	0,111	7000
United States									
105130-BD-2	Branch Banking & Trust 4.875% 01/15/13	D	04/29/2004	Legg Mason.		579.657	590,000	8,389	1
191219-BF-0	Coca-Cola Enterprises 5 750% 11/01/08	D	04/29/2004	Legg Mason		267,865	250,000	7 . 148	1FE
291011-AG-9	Emerson Electric Co. 5.000% 10/15/08.	D.	04/29/2004	Legg Mason.		207,948	200,000		1FE
552691-AA-5	MCI Inc 5.908% 05/01/07	D	04/20/2004	Conversion.			60,000		
552691-AC-1	Emerson Electric Co. 5.000% 10/15/08. MCI Inc 5.908% 05/01/07. MCI Inc 6.688% 05/01/09.	D	04/20/2004	Conversion			60,000		5
552691-AE-7	MCI Inc 7.735% 05/01/14	Д	04/20/2004	Conversion			52,000		
71345L-EJ-3	Pepsico Inc 3.200% 05/15/07	D	05/03/2004	Salomon Smith Barney (Bonds)		1,997,820	2,000,000		1FE
	I United States					3,053,290	3,212,000	15,953	
	I - Bonds - Industrial, Misc.					3,053,290	3,212,000	15,953	
	I - Bonds - Part 3					10,551,480	10,612,000	72,436	
6099999 - Total						10,551,480	10,612,000	72,436	
	I - Preferred Stocks					0	XXX	0	XXX
COMMON STOCK									
Industrial & Miscell	laneous								
United States	IMOL I O OL I		04/00/000/		7 000 000				
	MCI Inc Common Stock.		04/20/2004	Conversion			WW		L
	United States					0	XXX	0	XXX
	I - Common Stocks - Industrial, Misc.					0	XXX	0	XXX
	I - Common Stocks - Part 3					0	XXX	0	XXX
/2000000 . [ntal	I - Common Stocks					0	XXX	0	XXX
						Λ.	XXX	Λ.	XXX
	I - Preferred and Common Stocks					10.551.480	XXX	72.436	

# **SCHEDULE D - PART 4**

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	1		_		Show All Lo	ng-Term Boi	nds and Stoc		emed or Oth	erwise Dispos			g the Current								
1	2	3	4	5	6	7	8	9	10		Change in E	ook/Adjusted Ca	rrying Value		16	17	18	19	20	21	22
		F								11	12	13	14	15	Part/				Donal		NAIC Desig-
CUSIP Identi- fication	Description	e i g [	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/ (Decrease)	Current Year's (Amortization)/ Accretion	Current Year's Other Than Temporary Impairment Recognized	Total Change in B/A. C.V. (11 + 12 - 13)	Total Foreign Exchange Change in B/A. C.V.	Book/ Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Maturity Date	nation or Market Indicator (a)
BONDS US Governmer United State																					
36217L-FH-4	GNMA Pool #0196468 10.000% 11/15/04	D 0	6/01/2004_	Paydown		4,516	4,516	4,663	4,528		(42)		(12)		4,516			0	174	11/15/2004	
	GNMA Pool #0231032			1	<b></b>	4,516	120	4,003			(12)		(12)		120				1/4		
36218S-SV-3.	9.000% 07/15/17 GNMA Pool #0276362		6/01/2004	Paydown					120					• • • • • • • • • • • • • • • • • • • •						07/15/2017	
36220E - 5X - 1	9.500% 09/15/04 GNMA Pool #0283327		6/01/2004	Paydown		446	446	457	445		1		1		446			0	17	09/15/2004	
36220N-VU-8_	9.000% 12/15/19 GNMA Pool #0291999	1	6/01/2004	Paydown		188	188	188	188				0		188			0	7	12/15/2019	1
36220Y -KL -6	9.000% 10/15/05 Total United States	D0	6/01/2004	Paydown		569 5,839	569 5,839	571 5,998	570 5,850	0	(1)	0	(1) (11)		569 5,839	0	0	0	20	10/15/2005 XXX	1 XXX
0399999 -	Bonds - U.S. Governments					5,839	5,839	5,998	5,850	0	(11)	0	(11)	0	5,839	0	0	0	224	XXX	XXX
Special Reve United State																					
312911-T8-3	FHLMC 1369- H 6.500% 09/15/07	D0	6/01/2004	Paydown		67,740	67,740	65,369	67 , 190		550		550		67,740			0	2,398	09/15/2007	1
312912-KD-9	FHLMC 1385-H 6.500%	D0	6/01/2004	Paydown		59 , 143	59,143	58,106	58,805				339	• • • • • • • • • • • • • • • • • • • •	59 , 143			0	1,947	08/15/2007	1
312913-40-6.	FHLMC 1449 H 7.000%	D0	6/01/2004	Paydown		59 , 227	59,227	58,394	58,819		408		408		59,227			0	2, 139	12/15/2007	1
312915-DN-8	FHLMC 1490- PH 6.250% 04/15/08	D0	6/01/2004	Paydown		92,939	92,939	91,704	92,216		723		723		92,939			0	3, 133	04/15/2008	1
31339L -SR - 2.	FHLMC 2390 WC 5.500% 04/15/15	D0	6/01/2004	Paydown		261,654	261,654	256,420	259,448		2,205		2,205		261,654			0	8,389	04/15/2015	
31339L-WP-1	FHLMC 2391 QL 5.500%	D0	6/01/2004	Paydown		374,490	374,490	371,916	373,160		1,331		1,331		374,490			0	9,807	12/15/2013	1
3133T6-QQ-7	FHLMC 1808-A 5.000%	D0	6/01/2004	Paydown		38,094	38,094	35,746	37 ,438		656		656		38,094			0	1,447	10/15/2007	1
3133TC-DZ-8_	FHLMC 2013 PA 5.500% 09/15/11	D0	4/01/2004	Paydown		1,886	1,886	1,842	1,879		8		8		1,886			0	42	09/15/2011	1
3133TR-5M-3	FHLMC 2280-VA 6.000%	D0	6/01/2004	Paydown		27,040	27,040	27 ,534	27 , 378		(338)		(338)	•	27 , 040			0	338	06/15/2007	1
31358T-TB-5	FNMA 1993-014- A 6.000%	D0	6/01/2004	Paydown		13,368	13,368	13,280	13,310		57		57		13,368			0	393	02/25/2008	1
31359A-EG-0.	FNMA 1993-93 G 6.750% .05/25/08	D0	6/01/2004	Paydown	ļ	48,915	48,915	49 , 167	48,898		17		17		48,915			0	1,387	05/25/2008	1
31359A-YR-4.	FNMA 1993-87 KE 6.000% 09/25/08	D0	4/01/2004	Paydown	ļ	52,833	52,833	50,290	52,399		434		434		52,833		ļ	0	1,490	09/25/2008	1
31359N-AR-2.	FNMA 1996-64 PK 6.500% . 05/18/11	D0	6/01/2004	Paydown	ļ						406		406					0	2,683	05/18/2011	1
31359U-YR-0.	FNMA 1998-58 VB 6.000% .05/25/14	D0	6/01/2004	Paydown		823,461	823,461	804,418	814,676		8,785		8,785		823,461			0	29 , 121	05/25/2014	1
31392A - WT - 1	FNMA 2001-71 EC 6.000% . 08/25/27	D0	6/01/2004	Paydown	ļ	518,776	518,776	513,020	515,237				3,538		518,776			0	16,214	08/25/2027	1
31392A - XP - 8.	FNMA 2001-71 QC 6.000% 09/25/14	D0	6/01/2004	Paydown	ļ	178,254	178,254	179,897	178,055		199		199		178,254		ļ	0	4,576	09/25/2014	1
383739 -RL - 5.	GNMA 2001-6 PM 6.500% 06/16/30	D0	6/01/2004	Paydown		116,087	116,087	119,425	118,290		(2,203)		(2, 203)		116,087			0	1,551	06/16/2030	1
2400000	Total United States					2,820,133	2,820,133	2,781,719	2,803,021	0	17,112	0	17,112	0	2,820,133	0	0	0	87,055	XXX	XXX
Public Utili	Bonds - Special Revenues ities (unaffiliated)					2,820,133	2,820,133	2,781,719	2,803,021	0	17,112	U	17,112	0	2,820,133	0	U	U	87,055	XXX	XXX
United State	MCI WorldCom Inc.																				T
98155K-AH-5	6.400% 08/15/05 Total United States	D0	4/20/2004	Conversion		Λ	1,000,000	949,610 949,610	0	n	0	n	0 n	n	n	Λ	n	0 n	<u> </u>	08/15/2005 XXX	6FE
3899999 -	Bonds - Public Utilities					0	1,000,000	949,610	0	0	0	0	0	0	0	0	0	0	0	XXX	XXX

## **SCHEDULE D - PART 4**

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	Snow All Lon	ng-Term Bor	nas and Stoc		eemed or Oth	erwise Dispos			ng the Curren			•				
1 2 3 4 5 6	7	8	9	10		Change in E	Book/Adjusted Ca	rrying Value		16	17	18	19	20	21	22
					11	12	13	14	15							NAIC
	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/ (Decrease)	Current Year's (Amortization)/	Current Year's Other Than Temporary Impairment Recognized	Total Change in B/A. C.V. (11 + 12 - 13)	Total Foreign Exchange Change in B/A. C.V.	Book/ Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Maturity Date	Desig- nation or Market Indicator (a)
Industrial & Miscellaneous United States																
Associates Corp NA MTN Series G 7.640% 045903-7E-5. 05/26/04	1.000.000	1,000,000	981.880	997.829		2.171		2.171		1,000,000			0	45.677	05/26/2004	1FE_
Conoco Inc. 5.900%			, , , , , , , , , , , , , , , , , , , ,													
208251-AC-204/15/04	1,000,000	1,000,000	965,800	997 , 156		2,844		2,844		1,000,000			0	32,344	04/15/2004.	1FE
92344G-AU-0Corp. 4.000% 01/15/08D06/24/2004. Legg Mason	999,230	1,000,000	993,140	994,314		625		625		994,939		4,291	4,291	38,402	01/15/2008.	1FE
Wells Fargo Financial   94975C-AD-9 6.125% 02/15/06	1,053,120	1,000,000	1,024,020	1,011,148		(2,450)		(2,450)		1,008,698		44,422	44,422	50,293	02/15/2006.	1FE
Total United States	4,052,350	4,000,000	3,964,840	4,000,447	0	3,190	0	3,190	0	4,003,637	0	48,713	48,713	166,717	XXX	XXX
4599999 - Bonds - Industrial and Miscellaneous	4,052,350	4,000,000	3,964,840	4,000,447	0	3,190	0	3,190	0	4,003,637	0	48,713	48,713	166,717	XXX	XXX
609997 - Bonds - Part 4	6,878,322	7,825,972	7,702,167	6,809,318	0	20,291	0	,	0	6,829,609	0		48,713	253,995	XXX	XXX
609999 - Total - Bonds 659999 - Total - Preferred Stocks	6,878,322	7,825,972 XXX	7,702,167	6,809,318	0	20,291	0	20,291	0	6,829,609	0	48,713	48,713	253,995	XXX	XXX
COMMON STOCK	U	۸۸۸	U	U	U	U	U	U	U	U	U	U	U	U	۸۸۸	۸۸۸
Industrial & Miscellaneous United States				-											ı	
552691-10-7MCI Inc Common StockD06/23/2004. (Bonds)	107 . 117							0				107 . 117	107 . 117			
Total United States	107,117	ХХХ	0	0	0	0	0	0	0	0	0	107,117	107,117	0	XXX	XXX
6899999 - Common Stocks - Industrial and Miscellaneous	107,117	XXX	0	0	0	0	0	0	0	0	0	107,117	107,117	0	XXX	XXX
7299997 - Common Stocks - Part 4	107,117	XXX	0	0	0	0	0	0	0	0			107,117	0	XXX	XXX
7299999 - Total - Common Stocks	107,117	XXX	0	0	0	0	0	0	0	0	0	107,117	107,117	0	XXX	XXX
7399999 - Total - Preferred and Common Stocks	107,117	XXX	0	0	0	0	0	0	0	0	0	107,117	107 , 117	0	XXX	XXX
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7499999 Totals	6,985,439	XXX	7,702,167	6,809,318	0	20,291	0	20,291	0	6,829,609	0	155,830	155,830	253,995	XXX	XXX

<sup>(</sup>a) For all common stock bearing the NAIC market indicator "U" provide: the number of such issues

Schedule DB - Part A - Section 1

NONE

Schedule DB - Part B - Section 1

NONE

Schedule DB - Part C - Section 1

NONE

Schedule DB - Part D - Section 1

NONE

Schedule E - Part 1



NAIC Code: 95378

Company: John Deere Health Plan, Inc.

## **SVO Compliance Certification**

The undersigned is an officer of the insurer responsible for reporting investments to the SVO and/or with performing all filings with appropriate state regulatory officials and the NAIC and is, therefore, required to be familiar with the requirements of such filings. The undersigned officer certifies that to the best of my knowledge, information, and belief, all prices or NAIC Designations for the securities reported in this statement have been obtained directly from the SVO except as specifically identified below. The officer further certifies that to the best of my knowledge, information, and belief, since the last filing of a guarterly or annual statement:

- All securities previously valued by the insurer and identified by a Z suffix have now been submitted to the SVO for a valuation or disposed of by sale or otherwise with the result that all prices and NAIC Designations reported in this statement have been provided by the SVO, except for provisionally exempt and new purchases identified in Schedule D and DA with a Z suffix or items submitted but not yet processed by the SVO.
- 2. Any newly purchased securities now identified with a Z suffix shall be submitted to the SVO within 120 days of purchase.
- 3. All necessary information on securities which have been previously designated NR (not rated due to lack of current information) by the SVO have either been submitted to the SVO by the insurer for a valuation or disposed of by the insurer.
- 4. All material issuer events (as defined below) have been reported to the SVO.

A material issuer event is a generic or transaction specific credit event of which the insurer is currently aware, which by its nature would signify to a reasonably prudent insurer that a material change in the credit quality or price of the investment or security has occurred.

As an illustration, and not by way of limitation, the following shall be deemed to constitute material issuer events:

- a. Recapitalizations or capital restructuring whether within or without Chapter 11 of the US Bankruptcy Code.
- b. Nonpayment, deferral, or payment in kind through waiver of any principal or contractual interest payment.
- c. Any change in the maturity of a security.
- d. Changes in the lender's collateral position, including releases of collateral, or the taking of a collateral position whether by operation of negative pledge covenant or otherwise.
- e. Events of a like character or of a like effect, which would be considered material to an investment professional.
- f. Exceptions

Entry	Z Counts	Z* Counts
Z01		
Z02		
Z03		
Z04		
Z05		
Z06		
Z07		
Z08		
Z09		
Z10		

James Alan Cousins						
Name of Investment Officer						
Signature of Investment Officer						
Senior Vice President, Chief Financial Officer & Treasurer						
Title of Signatory						
00/04/2004						
08/04/2004						

Date

Attach certificate to each quarterly statement.